



Modern messaging has changed the way we communicate. It's transformed how we keep in touch with friends and family, how we interact in the workplace, how we get our news, and how we wield language itself. Yet despite ample evidence that consumers are ready to chat with brands, businesses have largely lacked the tools to message with customers in a personal, secure and scalable way. Until now!

DIMOCO Messaging provides multifunctional reliable messaging solutions for global aggregators, mobile operators, and enterprise clients. As a local hero with global scale, we believe in direct relationships with customers and partners while offering a carrier-grade platform for worldwide message delivery.

DIMOCO Messaging is looking for a Sales Support Specialist to join our team and help us continue to grow our business.

Sales Support Specialist (f/m/d)

Your mission:

In this role you will be actively involved in the sales process and have daily contact with the sales department and international customers. You pull the strings, you love meeting new challenges and you work in a self-organised manner.

Your new role:

- You act as competent support of the motivated sales and procurement teams
- Reliable processing and handling of incoming customer enquiries and orders (e.g. offers, calculations, contracts, preparation of service requests, etc.) is part of your DNA
- You process all other sales support agendas (e.g. dispatch of customer information and invoice control) and find solutions for complex problems in order to optimise quality and efficiency in the team
- In your role you will be THE communication interface between our customers and our internal sales and procurement teams
- The administration of master and performance data and the creation of reports will be done thoroughly by you

Your skills:

- Successfully completed commercial or technical training (HAK | HTL | FH or similar)
- At least 2 years of professional experience in a similar position is an advantage
- A gift for understanding complex problems and finding the best solution
- Great interest in the software industry and the "mobile messaging world"
- Very familiar with MS Office - especially Excel and Outlook
- Assertiveness, high degree of self-organisation and ability to work independently
- Quick comprehension to understand complex situations
- Are a strong team player
- German and English language skills at C1 level are required

DIMOCO's promise:

- We offer a secure job in a rapidly growing company
- We have great team spirit and an excellent company culture
- We provide a healthy work-life balance
- We pay a fair salary
- We support you: with us you receive comprehensive training on our products and systems

For legal reasons, we would like to point out that the annual minimum salary for this position under the collective agreement is € 27.846,- gross/year, whereby we offer a significant overpayment in line with the market according to your qualifications and experience.

This is your opportunity to be more than an employee!

We are looking forward to your online application: <https://dimoco.eu/contact-form-career/>

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